

RSPO
Roundtable on Sustainable Palm Oil

RSPO Future IT

Requirements for Mk2

 **RT10** Resorts World
2012 Singapore
AN EVENT BY **RSPO**

10 Years Of Driving Sustainability.
A Business Model For The Future.

 CERTIFIED SUSTAINABLE PALM OIL
RSPO

Introduction Olivier van Oort

- Company: Oli4 Informatica Management 
- Independent since 1997
 - Masters degree Economics University of Amsterdam
 - Fokker, European Options Exchange
 - Newspaper Distribution, Healthcare, Education Institutions, Insurance, Pension, National Police Force & more
 - Roles: Project Management, Business Analyst, Information Architect, IT Interim Management

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10/30/2012 RSPO Future IT 2

RSPO IT Mark 1

- From 2007 IT system UTZ Certified
- No IT experience within RSPO
- 2012, July 23rd: new UTZ system “RSPO eTrace”
- = Mark 1, modified and improved



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RSPO IT Mark 1

- Old system was reviewed in 2011
 - System did not deliver as “expected”
 - No useful traceability (no relation with physical world)
 - No performance data
 - No prevention of double claims (physical and GP certificates)
 - Too complex (user experience)
 - Critic was harsh but not deserved
- RSPO eTrace is better but still the same philosophy
 - “Transaction Tracking” through every Supply Chain Actor



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RSPO IT Mark 2

- New system RSPO Mark 2
 - Requirements gathering
 - Agree on Requirements
 - Decision by SC T&T, advise to EB
 - Decision by EB (tentative: 2013 Q1)
 - Looking for Providers
 - Tender
 - Develop and Test
 - Delivery (tentative): 2014 Q1

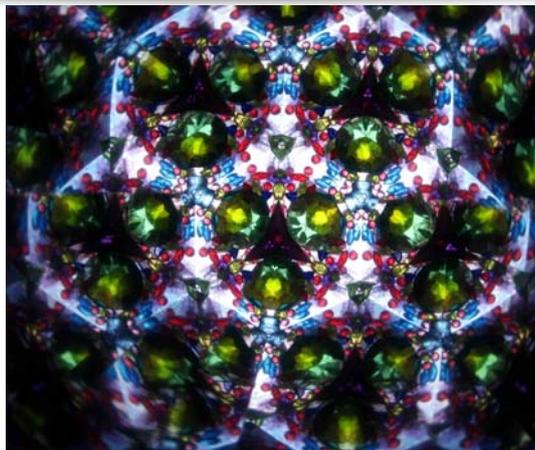
RSPO IT Mark 2: Requirements

- Starting point: review 2011
- First discussion in SC T&T (Oct. 3rd)
- Drawback: solve present disadvantages, but
- What does RSPO really need?
- RSPO challenges YOU!

Requirements: a Kaleidoscope view



Requirements: a Kaleidoscope view



Requirements: a Kaleidoscope view



Requirements: a Kaleidoscope view



RSPO IT Mark 2: Requirements

- Some requirements become clear:
 - At least CPO and PKO with a limited number of derivatives (Product Tree)
 - Focus on Upstream (CPO/PKO production of Mills)
 - Availability of PO products
 - Focus on Downstream (deliveries by Refiners, aggregated vol.)
 - Market uptake
 - Fee accounting and Invoicing (volume based fee levy)



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RSPO IT Mark 2: Requirements

- Some requirements become clear:
 - Integration Physical and Certificate trading
 - Prevent Double Selling
 - Communication support
 - Align definitions between GP and RSPO
 - Data link from Members' ERP-systems (upload deliveries)
 - Simple to use
 - More "real-time"
 - CB-area



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RSPO IT Mark 2: Requirements

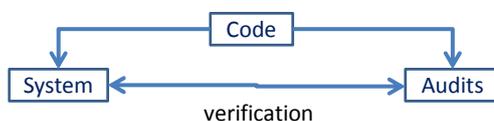
- To be discussed:
 - Promote Trading / Market uptake
 - Downstream parties want to have insight in available PO products
 - Needs more than “shipment volumes” alone
 - Add Plantations to scope (Smallholders)
 - Add FFB production and deliveries to scope
 - Question: Is this enough? Or is there more?

Future trends

- Annual Sustainability Reports signals
 - Partial coverage of Supply Chain (Mill to Refiner) is not enough
 - Risks sufficiently covered?
 - (example) Certified mills taking in from non-certified suppliers
 - Supply Chain visibility
 - Optimization Supply Chain
 - Plantation Management support

Considerations

- Supply Chain Standard and System documents review in 2013 → consequences?
 - _ Probably only minor implications
 - _ P&C and Supply Chain Codes leading
- Relies on Audits for verification



RSPO IT Mark 2

- Conclusion:
 - _ Lots to be discussed
 - _ Lots to be done
 - _ Lots to be WON!!
- Questions?
 - _ RSPO has questions for YOU
 - _ Invitation to participate
 - _ Goal: RSPO Mark 2 for **all members and stakeholders**